# The Dawn of the Cognitive Economy

Charting the Global Brain Health Revolution, 2025-2035

Presented by Futurist Jim Carroll





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### **Executive Summary**

The world stands at the precipice of a brain health revolution, a societal and economic transformation analogous to the 20th-century crusade against heart disease.

This revolution is giving rise to a new, multi-trillion-dollar "cognitive economy"—an ecosystem of science, technology, and services dedicated to understanding, preserving, and enhancing the human brain.

This presentation details the scope of this emerging economy, analyzing the challenges that fuel it, the innovations that define it, and the strategic landscape that will shape its future over the next decade.



### The Global Brain Health Imperative

#### A Challenge on a Civilizational Scale

The emergence of the cognitive economy is not a speculative trend driven by market luxury, but a direct and necessary response to a confluence of global challenges that threaten economic stability, strain public health systems, and challenge social cohesion.

### The Demographic Tsunami

### 60+ Population by 2050

2.1B

Global population aged 60 and over will double from 1.1 billion today to 2.1 billion by 2050 The number of persons aged 80 or older will triple between 2020 and 2050

80+ Population by 2050

426M

## 2/3

Living in LMICs

By 2050, two-thirds of the world's population over 60 will live in low- and middle-income countries

Many nations are becoming old before they become rich, lacking robust infrastructure to support aging populations.

### The Neurological Burden

#### The Silent Epidemic Becomes a Roar

Neurological conditions are now the **leading cause of ill health and disability globally**, affecting an astonishing 3.4 billion people, or 43% of the world's population.

The total amount of healthy life lost due to these conditions—measured in Disability-Adjusted Life Years (DALYs)—reached 443 million in 2021, surpassing cardiovascular diseases.



Over 80% of neurological deaths and health loss occur in low- and middle-income countries, where access to diagnosis, treatment, and care is severely limited.



### **The Dementia Challenge**

#### — 2021

57 million people living with dementia worldwide

- 2030

2

3

Projected to reach 78 million cases globally

- 2050

Expected to reach 139 million cases, with 71% of burden in LMICs

While age is the strongest risk factor, dementia is not an inevitable consequence of aging, and a significant portion of cases (up to 9%) have a young onset, with symptoms appearing before the age of 65.

### The Staggering Economic Toll



If global dementia care were a country, its economy would rank as the 14th largest in the world, larger than the market values of companies like Apple and Google.

By 2050, low- and middle-income countries are projected to account for 65% of the total global economic burden.

### The Diagnosis Gap







LMIC Gap

Approximately three-quarters of people with dementia globally have not received a formal diagnosis

The diagnosis gap is even higher in low- and middle-income countries

Millions lack access to treatments, support systems, and care that could mitigate both human suffering and economic cost, implying that our current cost models are based on only a fraction of the true patient population.

### **The New Frontier**

#### Science and Technology Driving the Cognitive Economy

In response to the global brain health imperative, a powerful ecosystem of science and technology is rapidly emerging. This new frontier is defined by a strategic shift away from treating late-stage disease and toward a model of preemptive care focused on early diagnosis, targeted intervention, and proactive enhancement.



### From Treatment to Preemption

#### The Diagnostic Revolution



These advances are moving initial screening from specialized neurological centers into primary care, making population-level brain health monitoring feasible.

### The Prophylactic Stack for Brain Health



This multi-layered system of intervention mirrors the successful model developed for cardiac care, ranging from universally accessible lifestyle modifications to highly targeted neurotechnologies.

### Foundational Health & Digital Wellness

#### Lifestyle Interventions

- Physical activity and exercise
- Mediterranean and MIND diets
- Weight management
- Social engagement
- Smoking cessation
- Moderate alcohol consumption

These foundational elements are the most cost-effective and accessible interventions available.

#### **Digital Therapeutics (DTx)**

The consumer market for "brain training" apps has over 100 million users globally, but evidence for "far transfer" to real-world cognitive function remains inconsistent.

More rigorous prescription Digital Therapeutics (DTx) are emerging, undergoing clinical trials and receiving regulatory approval to prevent, manage, or treat cognitive disorders.





### **Direct Brain Interventions**

#### The Rise of Neurotechnology

#### Invasive Neurostimulation

Deep Brain Stimulation (DBS) with surgically implanted electrodes is an established treatment for Parkinson's disease, essential tremor, and epilepsy.

#### Non-Invasive Neurostimulation

Transcranial Magnetic Stimulation (TMS) and Transcranial Direct Current Stimulation (tDCS) can modulate brain activity without surgery, showing promise for improving memory, attention, and treating depression.

#### Focused Ultrasound (FUS)

This versatile technology can transiently open the blood-brain barrier to allow drug delivery, perform "knifeless" surgery, or provide non-destructive neuromodulation.



### The Mind-Machine Merge

#### **Brain-Computer Interfaces (BCIs)**

#### **Medical Restoration**

Companies like Neuralink, Synchron, and Blackrock Neurotech are developing invasive or minimally invasive implants that allow patients with paralysis to control computers, robotic limbs, and communication software with their thoughts.

#### **Consumer Applications**

A vibrant market for non-invasive, EEGbased consumer BCI headsets is growing, with applications in wellness, meditation, and gaming from companies like Emotiv and Muse.

The long-term vision explicitly includes the augmentation of human cognition, integrating BCIs with AR/VR for thought-based control of digital environments.

### **Comparative Analysis of Cognitive Technologies**

Technology	Invasiveness	Primary Application	Maturity Level
Digital Therapeutics (DTx)	Non-Invasive	Therapeutic & Wellness	Emerging / Clinical Trial
Transcranial Magnetic Stimulation (TMS)	Non-Invasive	Therapeutic & Enhancement	Established (Depression) / Clinical Trial (Cognition)
Focused Ultrasound (FUS)	Non-Invasive	Therapeutic	Established (Tremor) / Clinical Trial (BBB)
Invasive BCI	Highly Invasive	Therapeutic & Enhancement	Clinical Trial / Emerging
Non-invasive BCI	Non-Invasive	Wellness & Enhancement	Established (Consumer) / Research

### **The Global Investment Landscape**

#### **Fueling the Brain Health Revolution**



#### **Market Growth**

The scientific and technological advancements transforming brain health are being fueled by a surge of public and private capital across global markets.



#### **Bifurcated Ecosystem**

This investment landscape features a dynamic mix of large incumbents and nimble startups, creating a robust and diverse innovation environment.



#### **Global Competition**

The landscape is increasingly characterized by geopolitical competition and international collaboration in brain health technologies.

#### Neurotechnology Funding betwen in the Map





### Market Dynamics and Growth Projections



The neurotechnology market is on a trajectory of rapid expansion with strong double-digit growth over the next decade. The BCI market is poised for the most explosive growth with a CAGR of approximately 19%.

### **Geographic Market Distribution**



#### Europe

A critical hub home to both established MedTech giants and a vibrant startup scene that is a major source of innovation

#### Asia-Pacific

The fastest-growing market (CAGR >15%) due to immense demographic pressures, rising healthcare expenditure, and government initiatives in China and India

#### North America

Currently the largest market (40-60% of global total), built on advanced healthcare infrastructure, substantial R&D investment, and a mature venture capital ecosystem

### The Global Ecosystem

#### From Incumbents to Innovators

#### **Established Medical Device Companies**

- Medtronic (Ireland/US)
- Boston Scientific (US)
- Abbott Laboratories (US)
- LivaNova (UK)

These companies dominate the profitable, highly regulated markets for invasive neurostimulation like Deep Brain Stimulation (DBS).

#### **Venture-Backed Innovators**

- Neuralink, Synchron, Kernel (US)
- MindMaze (Switzerland)
- Flow Neuroscience (Sweden)
- PlatoScience (Denmark)
- CorTec (Germany)

Europe boasts a particularly vibrant startup scene focused on noninvasive technologies and digital health.

### **Catalyzing Innovation**

National Strategies and Public-Private Investment



#### **European Union: EBRAINS**

€1 billion initiative creating a permanent digital research infrastructure with open data, brain atlases, and simulation tools



#### **China Brain Project**

\$450M initiative with dual focus on treating brain disease and developing brain-inspired artificial intelligence



#### Japan's Brain/MINDS

Strategic focus on creating a complete map of the marmoset brain to gain advantage in studying higher cognitive functions

These public initiatives are increasingly intertwined with private enterprise through Public-Private Partnerships (PPPs).

### The Decade Ahead

#### A Projected Timeline and Strategic Outlook (2025-2035)

The convergence of demographic pressure, scientific discovery, and accelerating investment is setting the stage for a transformative decade in brain health. The period from 2025 to 2035 will see the cognitive economy move from a nascent concept to a mature and powerful sector of the global economy.



### Near Term (2025-2028)

The Era of Scalable Diagnostics & Non-Invasive Wellness

Widespread Clinical Adoption of Blood Biomarkers	<b>Explosive Growth in Consumer Neurotech</b>
Blood tests for Alzheimer's risk factors will transition from	The market for non-invasive consumer devices, particularly EEG
research tools to standard clinical practice, creating the first truly	headbands and tDCS systems focused on wellness applications,
scalable, population-level brain health monitoring system.	will see exponential growth.
<b>First-Generation DTx Reimbursement</b>	<b>FUS in Advanced Clinical Trials</b>
Prescription digital therapeutics for cognitive conditions will begin	Focused ultrasound for opening the blood-brain barrier will become
to secure reimbursement pathways in major markets, validating	a standard component in late-stage clinical trials for brain tumors
software as medicine.	and new Alzheimer's drugs.

### Mid Term (2029-2032)

### The Rise of Closed-Loop Neuromodulation & Early BCI Integration

"Closed-Loop" Neuromodulation as Standard of Care	<b>Meaningful Consumer BCI Integration</b>
Neurostimulation devices will evolve to read neural states in real-	The first consumer-grade BCIs will offer meaningful integration
time and deliver precise, corrective stimulus, becoming standard	with AR/VR platforms, enabling "thought-based" navigation and
for epilepsy and Parkinson's disease.	hands-free interaction.
<b>First FUS-Enhanced Drug Approvals</b>	<b>Personalized Brain Health Platforms</b>
The first pharmaceuticals with FUS-based delivery enhancement	Al-driven platforms will integrate data from genomics, imaging,
will reach the market, creating a new class of "neuro-enabled"	blood biomarkers, and lifestyle wearables to generate personalized
drugs.	"brain health scores."



### Long Term (2033-2035)

The Dawn of Cognitive Augmentation

#### Cognitive Enhancement in Professional Settings

High-resolution BCIs will begin to see adoption for genuine cognitive enhancement in high-performance professional fields, such as augmenting a surgeon's focus or a pilot's attention.

#### Prescription Cognitive Maintenance

Personalized cognitive training programs combined with tailored neurostimulation will become common prescriptions for individuals at high risk of cognitive decline.

### The "Cognitive Divide" as Public Policy

The societal gap between those with and without access to enhancement technologies will become a major topic of public policy debate, forcing governments to grapple with questions of equity and fairness.

### Navigating the Ethical and Regulatory Maze

The rapid advancement of neurotechnology is far outpacing the development of legal and ethical governance, creating a landscape fraught with risk and uncertainty.



The right to self-determination over one's own mental processes, free from coercive

### A Patchwork of Regulation

#### Europe

- Medical Device Regulation (MDR) updated in 2022 to cover some non-medical brain stimulation devices
- Al Act bans certain high-risk applications like emotion recognition in the workplace
- European Charter for Responsible Neurotechnology Development (2024) provides non-binding guidance

#### **North America**

- No federal neuro-specific laws in the US
- State-level action with California and Colorado amending privacy laws to include "neurodata"
- Canada's national strategy emphasizes integrating ethics from the outset

#### Asia

- Governance is nascent across the region
- Japan has taken leadership by publishing detailed guidebooks for responsible development
- Countries like Thailand applying existing data protection laws to biometric data

### **Strategic Recommendations**

#### For Policymakers & Regulators

#### Adopt Proactive, Adaptive Governance

Move beyond slow legislative cycles. Establish expert bodies to continuously monitor technology and recommend agile regulatory updates or guidance.

#### Champion "Neurorights"

Initiate international dialogue to define and protect mental privacy and cognitive liberty, potentially through amendments to existing human rights frameworks or new global declarations.

#### Foster Public-Private Ecosystems

Continue robust funding for foundational research while creating stronger, streamlined Public-Private Partnership (PPP) frameworks to accelerate translation of science into commercial products.



### Strategic Recommendations

#### For Investors (VC & Private Equity)

#### Pursue a Bifurcated Thesis

Recognize the distinct risk/reward profiles of the medical and consumer neurotech tracks. Balance portfolios with long-term, high-barrier medical device plays and faster-moving, scalable consumer wellness platforms.

#### Target Platform Technologies

Prioritize investments in technologies that enable entire ecosystems. FUS for drug delivery, scalable blood biomarkers, and foundational BCI operating systems can generate multiplicative returns.

#### **Demand Rigorous Science**

Learn from the credibility gap created by first-generation brain training apps. Reward companies that invest in rigorous clinical validation and can demonstrate efficacy beyond simple task improvement.





### **Strategic Recommendations**

For Industry Leaders (MedTech, Pharma, Tech)

#### Embrace Cross-Sector Convergence

The future of brain health will not be owned by a single industry. Forge deep, strategic partnerships between device manufacturers, pharmaceutical companies, and Al/data platform giants to build integrated solutions.

#### Weaponize Trust

In a field fraught with ethical ambiguity, trust will become a primary competitive advantage. Adopt a "neurodata by design" approach, be radically transparent about data practices, and champion ethical principles.

#### Build the End-to-End Solution

The ultimate value lies in an integrated brain health platform combining diagnostics, continuous monitoring, personalized coaching, and targeted interventions into a seamless, datadriven service.

### The Cardiac Revolution Parallel

#### 20th Century: Heart Health

- Identified risk factors (cholesterol, blood pressure)
- Developed scalable diagnostics (EKG, stress tests)
- Created preventative interventions (statins, lifestyle)
- Launched massive public health campaigns

Cardiovascular disease transitioned from an acute, often fatal event to a largely manageable and preventable condition.

#### 21st Century: Brain Health

- Identifying risk factors (biomarkers, genetics)
- Developing scalable diagnostics (blood tests, imaging)
- Creating preventative interventions
  (neurotechnology)
- Building public awareness and education

The clear parallels suggest that this strategic playbook can be adapted for brain health, providing a roadmap for the cognitive economy.





### The Cognitive Divide Challenge

Perhaps the most significant long-term societal challenge is the risk of creating a "cognitive divide." If powerful enhancement technologies are only accessible to the wealthy, it could dramatically exacerbate existing social and economic inequalities, creating a new and potentially permanent form of social stratification between the "enhanced" and the "unenhanced."

This raises profound questions of justice that must be addressed proactively through thoughtful policy, inclusive design, and equitable access models.



### Conclusion

#### Realizing the 21st Century's Brain Health Promise

The 21st century is poised to do for brain health what the 20th did for heart health. This transformation, giving rise to a new cognitive economy, is not the result of a single breakthrough but a decades-long convergence of scientific discovery, technological innovation, public health will, and massive investment.

By adopting a multi-layered approach—combining scalable diagnostics, preventative lifestyle changes, and a tiered stack of interventions—the world can realistically aim to bend the devastating curve of neurological disease.

### Key Takeaways

#### **Demographic Imperative**

The aging global population and rising neurological burden create an unavoidable economic and humanitarian challenge that demands action.

#### **Technological Revolution**

A powerful ecosystem of diagnostics, interventions, and enhancement technologies is emerging, creating a multitrillion dollar cognitive economy.

#### **Ethical Leadership**

Success requires not just mastering the technology but also leading in building ethical frameworks that ensure equitable access and protect fundamental "neurorights."

The potential reward—a world where longer lives are also healthier, more productive, and more cognitively vibrant lives—is a prize worthy of our collective ambition.

### The Future Belongs to the Fast

#### A Call to Action

As Futurist Jim Carroll often emphasizes, "*The future belongs to those who are fast*." In the rapidly evolving cognitive economy, organizations must accelerate their innovation cycle, embrace the science of fast, and develop a culture that thrives on speed.

"Some people see a trend and see a threat. Smart people see the same trend and see opportunity." - Jim Carroll

The brain health revolution represents one of the greatest healthcare opportunities of our time. Those who move quickly to understand the trends, invest in the right technologies, and build ethical frameworks will help shape a future where cognitive health is preserved and enhanced for all.

Learn more about preparing for healthcare's future at healthcare.jimcarroll.com